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#### PRESENTATION AIMS

- To describe certain ASYCUDA projects in order to identify the "Lessons to be Learned".
- Projects will include
  - AFGHANISTAN
  - LIBERIA
  - BOSNIA & HERZEGOVINA
  - JORDAN
  - IRAN

# GREATEST LESSON LEARNED AUTOMATION WITHOUT REFORM

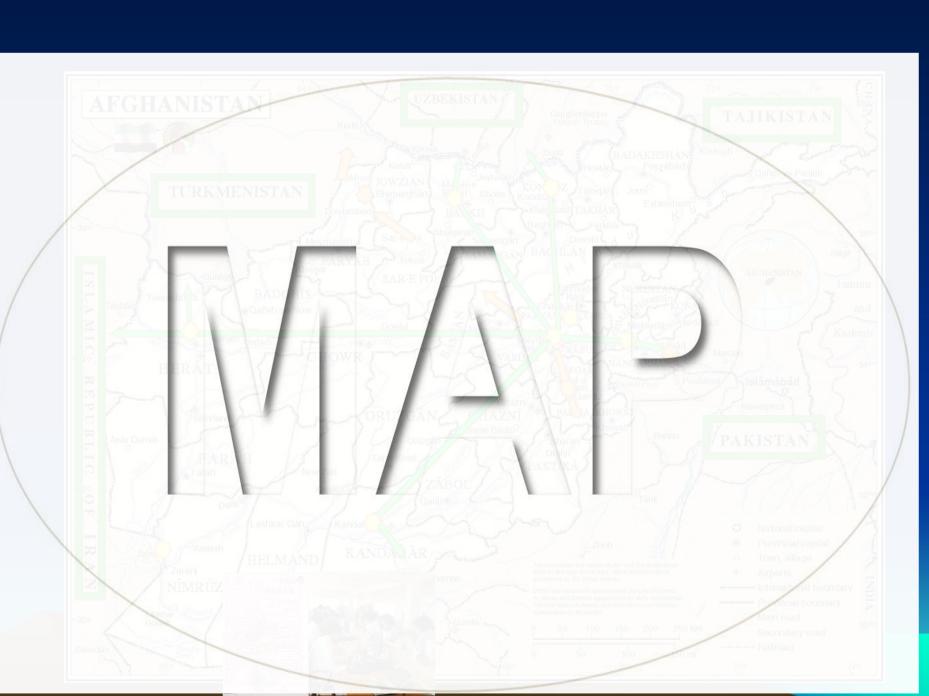


#### **Automation Without Reform**

- Traditional systems are profitable to officers but result in slow clearance times & high trade costs;
- Automation with outdated legislation leads to:
  - Retention of traditional manual procedures;
  - Greater burden, more processing steps & less benefit;
  - Paper declarations, rubber stamps and manuscript signatures remain an obsession;
  - Brokers continue to carry papers from desk to desk.
- Traditional Systems:
  - Do not encourage professional brokers or compliance;
  - Do encourage bribery and corruption;
  - Are unaware of traders making frequent errors.

#### Main Achievements:

- ASY++ Installed and Rolled-Out to Main Sites:
  - Transit System Installed 400% revenue increase
  - DPS installed Further 300% revenue increase
  - 100% DTI with release controlled by the system
  - Banks Linked Further revenue increase
  - Vehicle Licensing linked many vehicles found smuggled
- AW installed and rolled out all sites:
  - Valuation
  - Statistics
  - Selectivity
  - Gate Control
  - Massive improvements in maintenance.



### ASYCUDA Project AFGHANISTAN 2005-10: Achievements

Summary	Performance Indicators		Baseline Value 09/2003	End of Project Target Value	Progress Value 03/2010 (SY 1388)
Measuring ACD's performanc e at national level	Customs revenue		US\$ 50-60 mil	\$280 mil	US\$ 766 mil
	Declarations per staff		91	200	235
	Revenue per declaration		US\$500-600	US\$700	US\$1,699
	ASYCUDA implementation	Transit	0	1 complete transit axis	5 complete transit axes
		Electronic declaration s	0	1 DPS implementatio n	5 DPS implementations
	Trade volume		US\$ 2 bil/year	US\$ 5 bil/year	US\$ 6 bil/year
Measuring trade and transit regime	Truck release time		Kabul ICD: 18h (overall) 7h 8min (cust) Other BCPs/ICDs:	Kabul ICD: 90 min BCPs: 40 min (customs)	Torkham BCP: 91% of trucks cleared in less than 90 min (all checks, customs time not measured separately)
Clearance of private vehicles: from 1 month to 1 day N/					

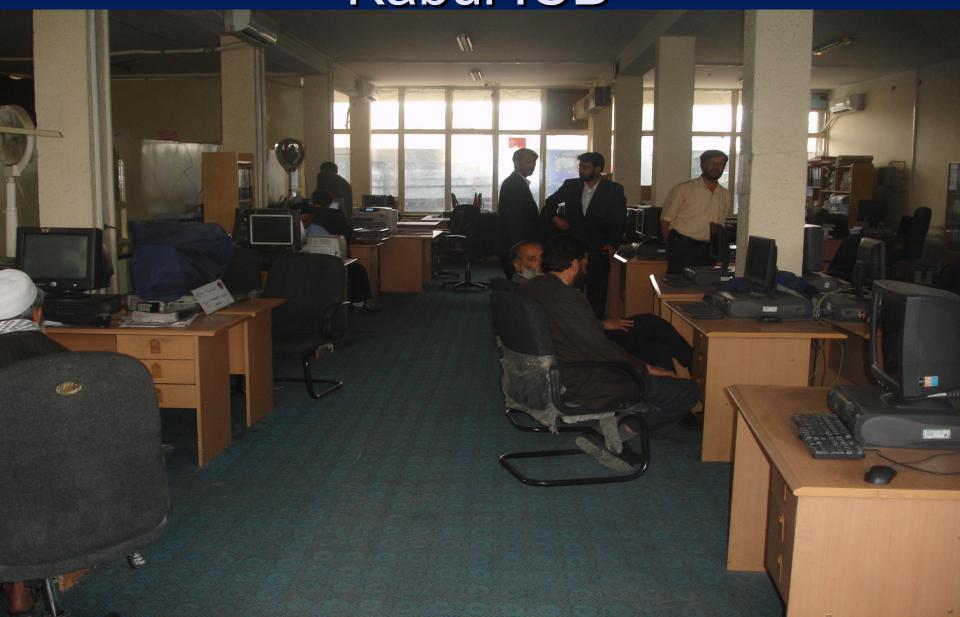
#### **How Was Revenue Increased?**

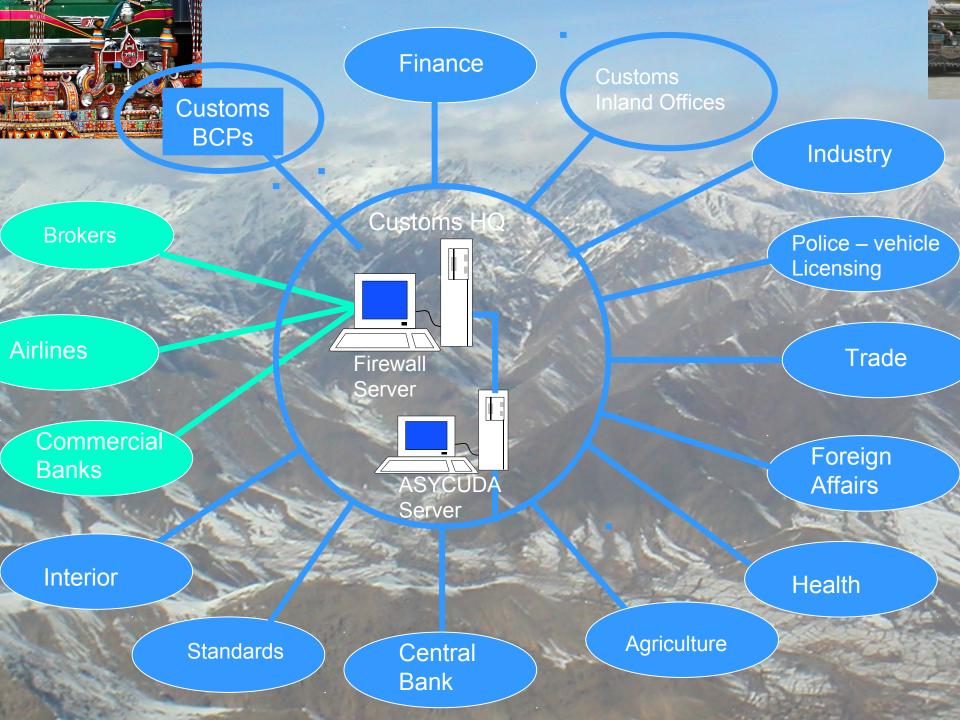
- ➤ Reference data for System is updated at HQ.
  - Law is applied nationally and consistently;
  - Statistics now reliable and accurate.
- Customs duties are calculated by the system.
- Customs cashier has been eliminated.
  - Resulting in a large revenue increase due to accurate and correct calculation of duties.
- Documentary Requirements are controlled by the system.
  - For licenses, permits and health certificates etc. thus eliminating corruptible human judgement.
- Capacity has been built.
  - ACD is now able to operate and administer the system;
  - Buildings have been constructed and Infrastructure has been installed.
  - DTI 100% from broker's own buildings.
- Selectivity & Valuation Introduced.
  - 30% Green Lane accounts for 75% of revenue

#### **Problems**

- Very high level of corruption even auditors are corrupt;
- Border is not secure illegal crossing points account for half of the trade flow;
- Legal tariff is not used;
- Project team cannot be sustained;
- Selectivity not trusted or effective;
- Valuation implementation a success but traders are declaring minimum values.

### Kabul ICD





#### LIBERIA

#### AW computerisation:

- 3 main offices and 8 border offices computerised with more than 95% of declarations covered
  - Sea Port
  - Oil Terminal
  - Airport
- 100% DTI from Broker's own Bureau;
- Electronic manifest linked to declarations;
- Selectivity with automated release;
- Banks linked;
- "Performance Indicators" Employed.

#### **Problems**

- No secured electrical supplies
- Lightning destroyed network, servers and many PCs
- Selectivity 50% red
- High level of staff corruption with 40% of red trucks just driving out of the gate without being examined.

#### JORDAN

- Very successful implementation;
- All offices covered with full functionality;
- Eight Government Ministries connected and select their own controls/examinations
- 98% of goods selected thousands of selectivity rules;
- 5 processing steps now 15 steps;
- Two transit Regions & two Customs
   Authorities excessive complexity.

### Bosnia & Herzegovina:

- Post conflict three separate entities: RS & Federation of Croats & Muslims
- Project team could not co-operate and system was different in all three entities.
- Payments made to many different government accounts.
- Transit problematic.
- ITA one authority but no co-operation until hardliners were eliminated.
- Then SRA and excellent system resulted.

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#### IRAN

- Ran ASY++ for many years with good co-operation UNCTAD DG/Customs;
- Government and DG changed & project team all dismissed:
  - Tariff too difficult to update so was abandoned;
  - Incredibly bad DPP;
  - No statistics since servers all out of synchronisation.
- Later Iran piloted AW great success achieved in Bandar Abbas with 2 MB/s communications to Tehran.
- Rolled out to 13 other sites but transit and exports communications using ASY++ communications.
- Official line was that AW did not work and so new Iranian system replaced AW – millions spent – but system does not work well.

#### Lessons Learned

- Political support for project is vital;
- There must not be a funding gap;
- Secure the electrical supplies;
- Business Process re-engineering essential;
- Project team must be sustained can be achieved by privatised company;
- Selectivity:
  - Officers must be convinced
  - Cannot select more than resources can cope with.
  - Risk management team must be practical.
- Valuation:
  - Don't bite off more than can be chewed!

## Asycuda Selectivity

